



## **Peer benchmarking of sustainability metrics in VSME reporting**

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## **1. Executive Summary**

### **The problem**

The reporting of sustainability metrics is becoming more widespread as regulators and other stakeholders increasingly request and mandate that companies make detailed disclosures regarding a company's impact on environmental, social and governance issues.

The new VSME Standard developed and published by EFRAG in December 2025 is designed to encourage adoption of sustainability reporting practices amongst SMEs in the EU.

One of the key issues for smaller companies is understanding what their numbers mean and putting them into some form of context. The large consultancy houses often play a role in collecting and aggregating peer benchmarks for the larger companies but no such services are typically available for smaller companies.

Smaller companies also lack access to the same level of in-house resources and expertise to gain comfort that their methodologies and assumptions are robust.

### **How peer benchmarking can help**

If smaller companies can gain access to comparable disclosures from peer companies from within their industry, they can start to gain some comfort that their approaches are in line with best practices within their industry and also to identify areas where their results are out of line. In this latter case, the companies can conduct further research to understand whether they need to improve their approach or at least understand whether there are good reasons for the deviations.

## About Carbon Benchmark Ltd

Carbon Benchmark created the TurboVSME platform that is gaining adoption by accountancies that are looking for a white labelled, cloud-based solution for use with end user reporting companies.

One of the unique features of the TurboVSME platform is that it gives accountancies and end users access to industry-specific peer benchmarks for the various metrics reported under VSME.

The first generation of benchmarks in the tool were developed based on the public disclosures of roughly 10,000 large, publicly-listed companies. This first generation covers GHG emissions, water and energy metrics.

Given that the TurboVSME has a high volume of VSME submission being inputted by qualified accountants, the plan is to enrich these benchmarks overtime to included disclosures from SMEs and for the full suite of VSME metrics.

## The approach

Our approach very much builds on previously established practices of peer benchmarking in other areas such as financial reporting. Many of the terms and concepts we use in this paper will be familiar to practitioners who have constructed peer benchmarks in other fields:

- **Segmentation:** the clustering of the data into segments so that company characteristics are more homogeneous within a segment than they are across segments.

- **Normalisation**: dividing one metric by another to create ratios which are more easily compared and aggregated across companies.
- **Treatment of outliers**: to prevent dubious extreme observations from distorting the estimation of population statistics.
- **Benchmarking**: the comparison of the results of an individual company to another company or to the peer-averages and percentiles.
- **Estimation**: the application of the benchmarks in estimating the metrics of companies for guidance purposes
- **Proxying**: the mapping of low-data segments to the nearest proxy segment.
- **Backtesting**: the comparison of estimated metrics to actual observed metrics.

### Limitations of the current approach

The main limitation of the current approach is that we are aiming to serve the SME community with our peer benchmarks but in the short term only have access to reliable data from larger companies to construct the benchmark. While normalisation of the data (e.g. expressing a metric as per FTE or per dollar of revenue) adjusts for the size of a company, it is likely true that smaller companies can not be assumed to be a scaled down version of a larger company from the same industry.

However, we do believe that having access to large company benchmarks is a great deal better than having access to no benchmarking data at all.

As mentioned earlier, the long term solution to this problem is to start collecting disclosure from smaller companies which is already underway via our TurboVSME platform.

**Report Conclusion**

We believe that the results of our work are promising and could represent a major step forward in bringing much needed context to the sustainability reporting of smaller companies. Through our research we were able to successfully construct peer benchmarks for 126 different industries and have since mapped these benchmarks to the 1,000+ 4-digit NACE codes used in the VSME standard.

The rest of this report does a deeper dive into the estimation of peer benchmarks for the detailed category-wise Scope 3 emissions as defined by the GHG Protocol. We aim to update this whitepaper periodically with results from other VSME metrics.

## 2. How we created the GHG emissions peer benchmarks

This section describes the process we followed to create our category-wise, normalized GHG emissions peer benchmarks for 126 different industries.

### Our approach to sourcing the data

The data used in this analysis was compiled by the data science team at Carbon Benchmark Ltd and curated by our assurance team. We started with a universe of roughly 10,000 publicly listed companies and performed an automated search for their 2022 and 2023 sustainability reports, annual reports, or integrated reports<sup>1</sup>.

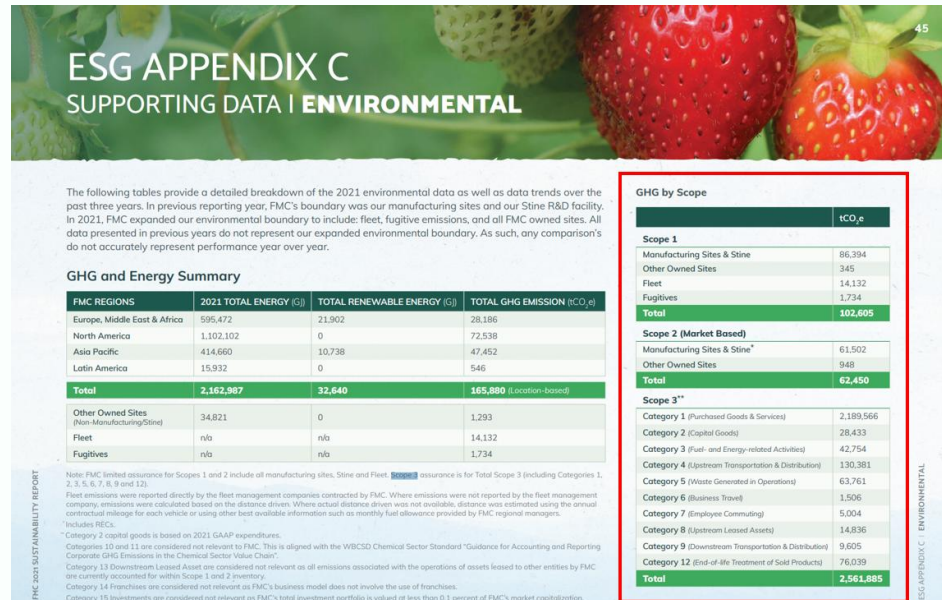
On average, our search yielded roughly 5 reports per company meaning that we reviewed approximately 50,000 sustainability reports as part of our research.

Somewhere buried within these reports, we would sometimes find the GHG emissions disclosures of the reporting company such as the one shown **in the table** below:

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<sup>1</sup> “Integrated report” is a relatively new term for reports that cover both financial information (e.g. balance sheet and P&L) and non-financial information (such as sustainability-related disclosures)

Figure 1: 2022 GHG emissions disclosure by FMC, an agricultural commodities company



## Our criteria for choosing which companies are included in the peer datasets

Here are the criteria we used for including a company's disclosure in our peer benchmarks:

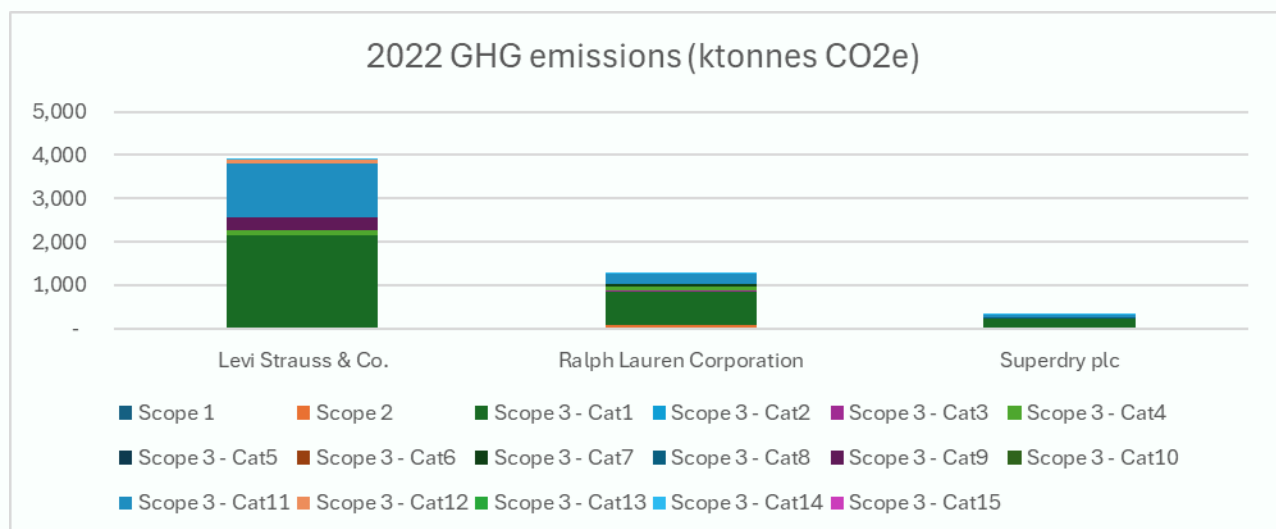
| Criteria                                                                                                                                  | Reason                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| The reporting company needs to be <b>publicly-listed</b>                                                                                  | External disclosures made by publicly-listed companies face a lot of scrutiny and most numbers go through some level of assurance. While many private companies have also started to make voluntary disclosures most of these have not yet been through assurance and are therefore of varying quality. We will likely change our position on this in the future as more private companies move to gain assurance for their disclosures as part of their regulatory submissions. |
| The reporting company needs to have disclosed <b>Scope 1, Scope 2 and Scope 3 (including the detailed 15 sub-categories of Scope 3)</b> . | Our aim is to create peer benchmarks that are both comprehensive and granular. As a result, we chose to exclude companies that chose not to offer a complete and detailed breakdown of their emissions.                                                                                                                                                                                                                                                                          |

While disclosure practices varied somewhat by industry, roughly 26% of the companies in the sample of 10,000 publicly listed companies met the above criteria meaning that our 2022 dataset contained detailed category-wise disclosures for roughly 2,600 companies spanning 126 industries. This meant that, on average, we had a sample of roughly 20 companies per industry which is generally considered sufficient to estimate the mean and median of a population without excessive measure error. However, for certain sub-categories of Scope 3 and for certain industries we were confronted with low data samples and were forced to fall back on alternative approaches such as proxying and aggregation.

## The raw data

The chart below shows the raw “absolute” GHG emissions disclosures for a sub-sample of well-known companies from our Apparel Manufacturing dataset.

Figure 2. A sub-sample of absolute emissions disclosures, Apparel Manufacturing



The problem with attempting to analyze the above dataset is that Superdry plc is a much smaller company than Levi Strauss & Co, so it makes little sense to compare these raw results or aggregate them into statistics.

Let's define the raw absolute emissions of a company in tonnes of CO<sub>2</sub>e as follows:

$$\text{Emissions of company } i \text{ in GHG reporting category } c = E_{i,c}$$

### Normalization of the data

After some discussions with a group of carbon accountancy vendors that have been using our peer benchmarks in their software, we converged on two different size metrics (revenue and employee headcount). These metrics were very pragmatic choices due to their reliability and widespread availability for all companies:

$$\text{Revenue of company } i = R_i$$

$$\text{Headcount of company } i = H_i$$

Table 1: Normalization metrics for a sub-sample of Apparel Manufacturers

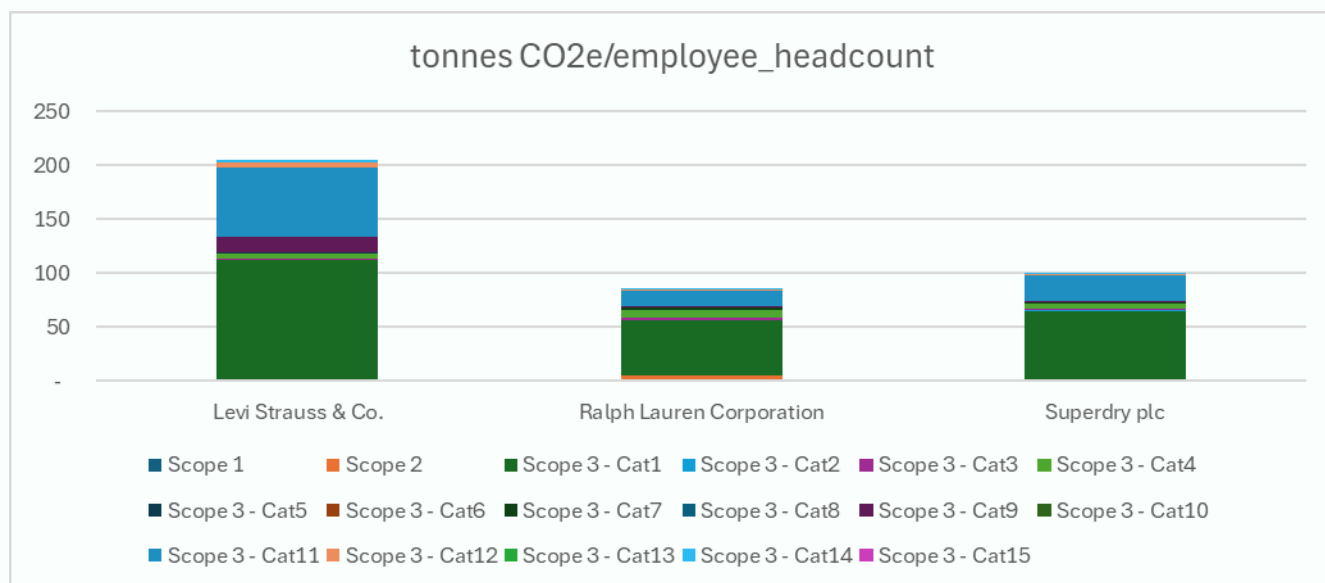
| Company Name             | 2022 Revenue USD | Employee Headcount |
|--------------------------|------------------|--------------------|
| Levi Strauss & Co.       | 6,169            | 19,100             |
| Ralph Lauren Corporation | 6,219            | 14,900             |
| Superdry plc             | 744              | 3,350              |

Source: Yahoo Finance company pages: <https://uk.finance.yahoo.com/quote/{ticker}>

We welcome feedback on these choices of normalization metrics and are very much open to deploying alternative normalization metrics in the future.



*Figure 3b headcount-normalized, tonnes CO2e/employee headcount, Apparel Manufacturing*



To be clear, **the above metrics are not the same thing as “spend-based” metrics** which have a bit of a bad reputation with the carbon accounting profession. **The companies in our sample have used a range of approaches including market-based, location-based, activity-based, and supplier-specific estimates.** Our use of revenue and headcount is merely a way to adjust for this size of the company and preserves the intelligence that went into the calculations.

### Treatment of outliers

In the case of the 3 companies above, the normalized results have a degree of consistency and give some comfort that we have formed a homogenous grouping from which we can start estimating population statistics. However, in some cases the results after normalization showed some company estimates to be an order of magnitude or more too high or too low relative to their industry peers and in many cases our team were

unable to find good justification for why this might be the case. In such cases, we chose to remove these companies from the sample to avoid polluting our benchmarks with data that appeared prone to measurement error.

We experimented with several different methods for dealing with outliers including Winsorization (the automatic replacement of extreme values beyond a certain percentile) and Trimming (the automatic removal of extreme values beyond a certain percentile) but concluded that each outlier was best dealt with on a case-by-case basis and ultimately left the inclusion/exclusion decision down to our expert data team.

As an example of one of these judgment decisions, we found that Apple Inc had much lower emissions when normalized for revenue than the other Consumer Electronics companies but decided to keep Apple Inc in the peer dataset since we concluded there were plausible reasons why their emissions might be lower per unit of revenue (e.g. Apple Inc charges more for a mobile phone than most competitors. Their products also tend to have lower energy consumption for category 11 compared to some other consumer electronic products in the same price range e.g. TVs).

### **Our choice of sectors and industries**

We decided to adopt the sector and industry hierarchy used by Yahoo Finance as a starting point for our segmentation to make it easier to link the emissions disclosures to the financial information of the publicly listed companies. This proved to be very useful in the normalization step described above. Note - if required we can easily re-cut the segmentation into alternative industry hierarchies such as ISIC or NAICS.

The **full list of 126 industries** we adopted is listed in [Appendix A](#).

### Aggregation

We then aggregated the data into industry-specific, category-wise benchmarks by taking the simple average of the normalized benchmarks of individual companies within each industry as follows:

Equ. 2a (revenue normalized)

$$CBR_{Industry,c} = \frac{\sum_{i=1}^n CBR_{i,c}}{n}$$

Equ. 2b (headcount normalized)

$$CBH_{Industry,c} = \frac{\sum_{i=1}^n CBH_{i,c}}{n}$$

Where n is the number of companies for which we have data available within that industry. For each of the 126 industries, we have a total of 18 category benchmarks (Scope 1, 2, and 3 plus the 15 sub-categories of Scope 3).

We then have 2 versions of the benchmarks: 1) normalized by revenue and 2) normalized by headcount, meaning that there are a total of 4,536 benchmarks in total (126 x 18 x 2) in our final dataset.

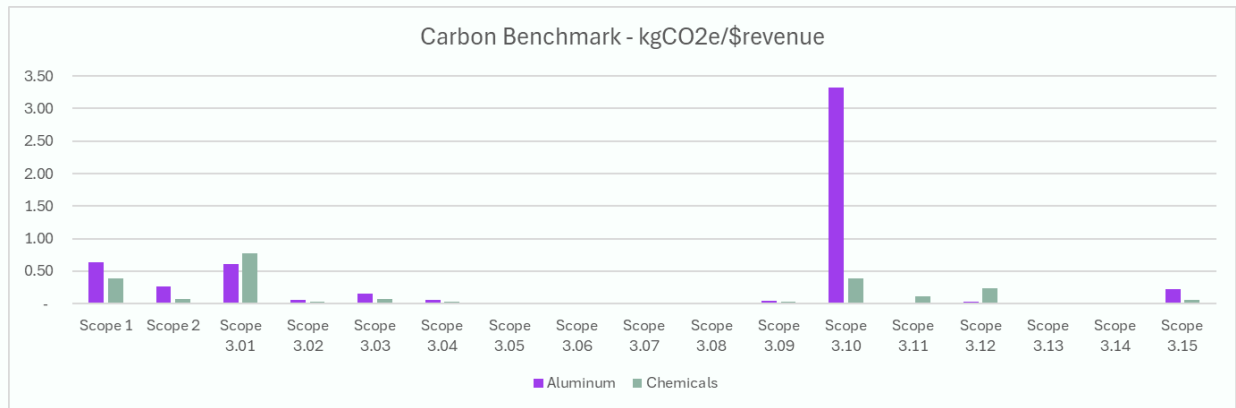
### Proxy mapping for low-data industries

For 92 of the 126 industries, we have calculated the benchmarks directly by averaging the normalized results of the companies within that industry. For 34 of the industries, there was insufficient data available, so we have proxied those industries to an industry that we believed to represent a good match in terms of them having a similar profile of GHG emissions-relevant activities

### 3. Application of the peer benchmarks to various use cases

Below is an example of our revenue-based, category-wise peer benchmarks for 2 industries.

Fig 4. Carbon Benchmark (revenue-based) for the Aluminium and Chemicals industry



Let's now look at 2 well-known companies from these 2 industries:

| Company Name | Industry  | 2022 Revenue \$MM | Employee Headcount |
|--------------|-----------|-------------------|--------------------|
| Alcoa        | Aluminium | 12,451            | 13,600             |
| BASF SE      | Chemicals | 91,807            | 111,855            |

#### Estimation using our peer benchmarks

The power of our peer benchmarks can now be illustrated by the fact that we can estimate the detailed category-wise emissions of these two companies, solely based on the revenue and headcount information in the above table.

Revenue-based estimation

$$Emissions_{Alcoa,c} = CBR_{Aluminium,c} \cdot Revenue_{Alcoa}$$

$$Emissions_{BASF,c} = CBR_{Chemicals,c} \cdot Revenue_{BASF}$$

### Headcount-based estimation

$$Emissions_{Alcoa,c} = CBH_{Aluminium,c} \cdot Headcount_{Alcoa}$$

$$Emissions_{BASF,c} = CBH_{Chemicals,c} \cdot Headcount_{BASF}$$

### Backtesting of results

For these two companies, we have the luxury of knowing their actual 2022 GHG emissions disclosures which allows us to backtest the benchmark-based estimates against their actual emissions disclosures:

Figure 5a. Backtesting of peer benchmarking estimate vs actual for Alcoa

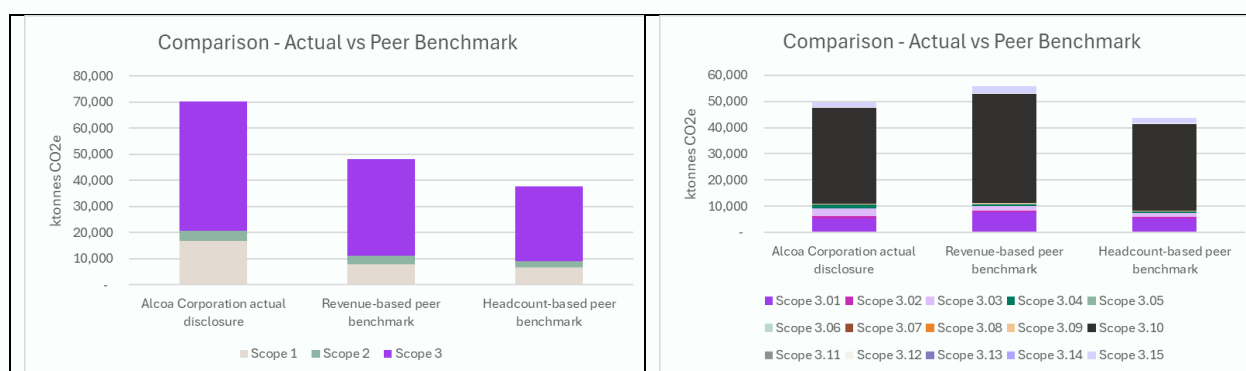
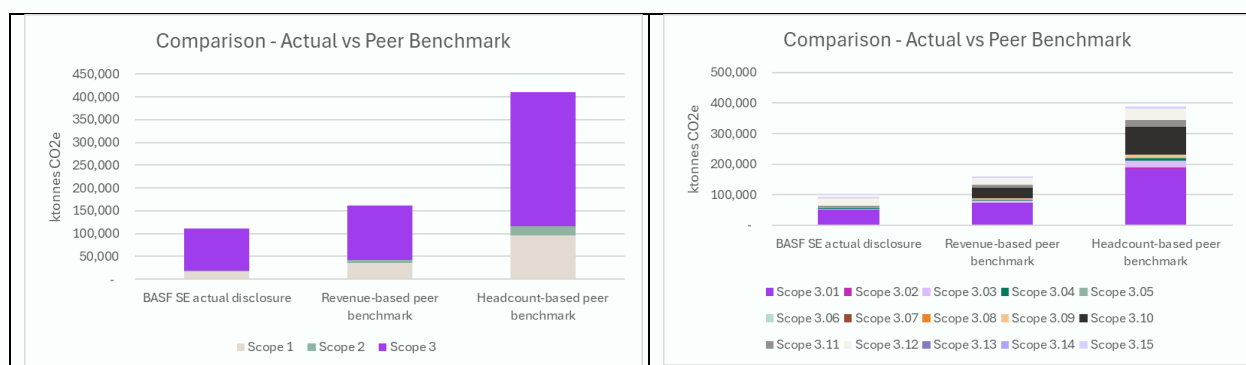
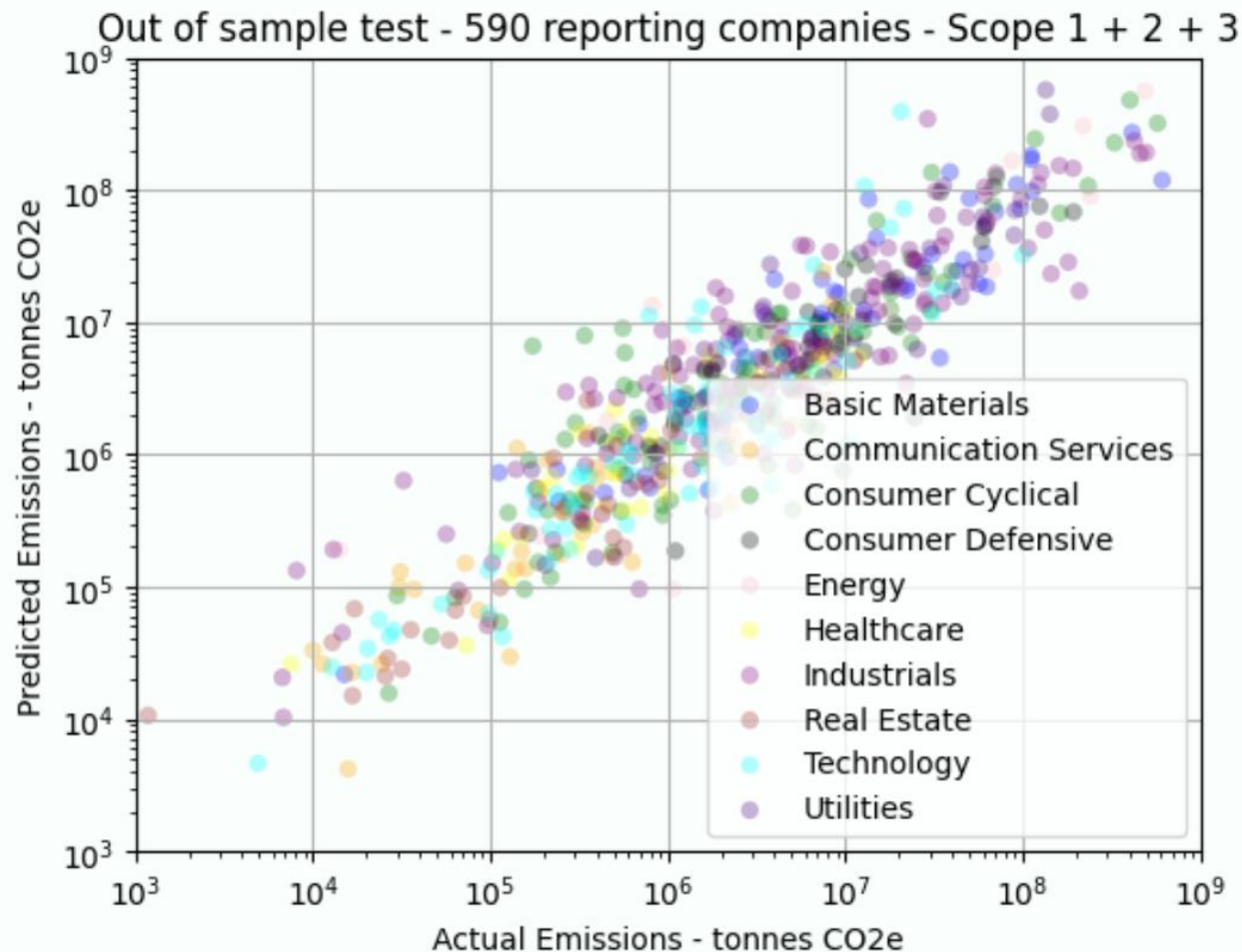


Figure 5b. Backtesting of peer benchmarking estimate vs actual for BASF



Below are the results of out-of-sample backtesting on a sample of 590 companies with the following results:



Out-of-sample testing is a form of “blind test” where the model predicts the result without access to the actual observed result. We can then reveal the actual emissions of the company and compare it to our prediction. As can be seen, our benchmarks are clustered around the 45-degree diagonal indicating that we offer an unbiased estimate of emissions for companies that haven’t yet disclosed their emissions.

The correlation between the predicted and observed is roughly 70%. We have identified 4 main reasons why the actual emissions of a company might deviate from our industry-average predictions:

- 1) Problems with the accuracy of our model due to data limitations
- 2) Problems with mapping of companies to individual industries when they in fact span multiple industries
- 3) Modelling errors in the company's own estimates
- 4) Actual differences in the company's activities vs their peers (e.g. if the company is decarbonizing faster than its peers in certain areas)

We aim to reduce the problems of 1 and 2 through time through the collection of more data and the use of “composite” benchmarks for individual companies. The onus is then on the reporting company to understand and explain whether any remaining deviations are caused by point 3 vs point 4.

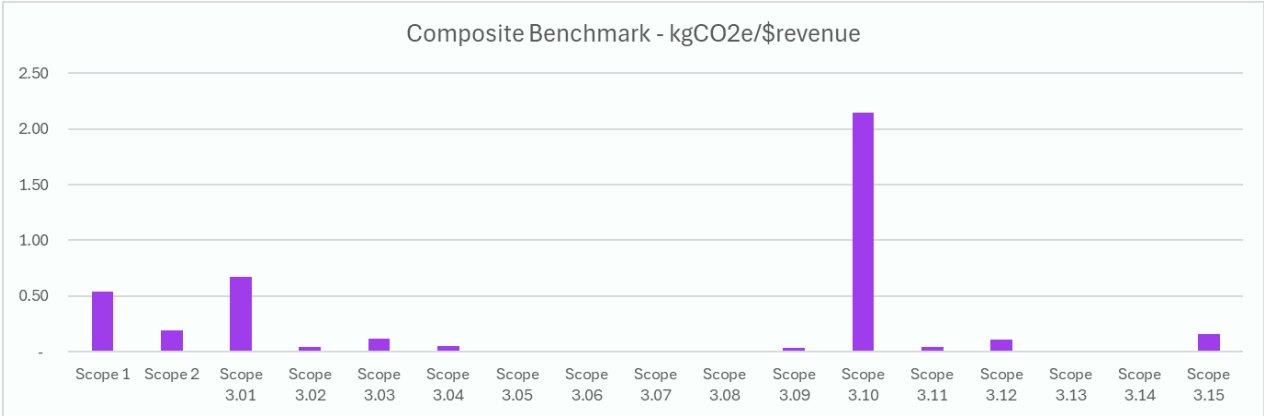
### **Composite benchmarks**

Many companies span multiple industries and our industry-specific peer benchmarks can be easily adapted to cater to this. For example, if a company had revenue weighted 60% to 40% to the Aluminium and Chemicals industries, we can simply construct the composite benchmark by weighting the individual industry benchmarks by the relevant revenue weights:

$$\text{Composite Benchmark}_c = 0.6 \text{ CBR}_{\text{Aluminium},c} + 0.4 \text{ CBR}_{\text{Chemicals},c}$$

This leads to the following composite profile in the above case.

*Fig 6. Composite peer benchmark (60% Aluminium 40% Chemicals)*



**Financed Emissions – for banks, insurance companies, and asset managers**

Financial Institutions play a unique role in financing the activities and future sustainability transition of companies and are under pressure to document how their lending, bond, and equity portfolios are decarbonizing through time.

The 2022 guidance on Finance Emissions from PCAF states the following:

“Limited data is often the main challenge in calculating financed emissions. However, data limitations should not deter financial institutions from starting their GHG accounting journeys. **Beginning with estimated or proxy data can help financial institutions identify emission-intensive hotspots in lending and investment portfolios**”

There is currently no better “proxy” available for estimating a reporting company’s emissions than the industry-specific, category-wise, normalized peer benchmarks that we have introduced in this report.

We have already proxied the emissions of more than 10,000 publicly listed companies using our revenue-based and headcount-based benchmarks and we are currently

working with banks and asset managers to apply our rich set of industry-specific benchmarks into SME lending and Private Equity markets.

### **Additional use cases**

Once we open the potential to estimate accurate category-wise emissions of a company based on very limited information (industry, revenue, and headcount) then this opens a whole world of use cases for several different stakeholders:

#### *For individual reporting companies*

- Peer benchmarks can help guide a company's materiality assessment.
- Peer benchmarks can help a company prioritize its data collection efforts.
- Peer benchmarks can be used to sanity-check results.
- Peer benchmarks can be used to populate missing categories while internal models are under development.

#### *For assurance professionals*

- Assurance professionals can use peer benchmarks to identify a potential error or misstatement in a company's reporting GHG emissions.

#### *For regulators*

- Use of peer benchmarks to challenge a company's materiality assessment.
- Use of peer benchmarks to challenge a company's methods and assumptions.
- Use of peer benchmarks to calibrate a "standardized floor" for certain categories.
- Use of peer benchmarks to compare the decarbonization progress of companies within their industry.



**Appendix A: The full list of sectors and industries in our model**

| Sector                 | Industry                           |
|------------------------|------------------------------------|
| Basic Materials        | Agricultural Inputs                |
| Basic Materials        | Aluminum                           |
| Basic Materials        | Cement                             |
| Basic Materials        | Chemicals                          |
| Basic Materials        | Copper                             |
| Basic Materials        | Gold                               |
| Basic Materials        | Lumber & Wood Production           |
| Basic Materials        | Other Industrial Metals & Mining   |
| Basic Materials        | Other Precious Metals & Mining     |
| Basic Materials        | Paper & Paper Products             |
| Basic Materials        | Silver                             |
| Basic Materials        | Specialty Chemicals                |
| Basic Materials        | Steel                              |
| Communication Services | Advertising Agencies               |
| Communication Services | Broadcasting                       |
| Communication Services | Electronic Gaming & Multimedia     |
| Communication Services | Entertainment                      |
| Communication Services | Internet Content & Information     |
| Communication Services | Publishing                         |
| Communication Services | Telecom Services                   |
| Consumer Cyclical      | Apparel Manufacturing              |
| Consumer Cyclical      | Apparel Retail                     |
| Consumer Cyclical      | Auto & Truck Dealerships           |
| Consumer Cyclical      | Auto Manufacturers                 |
| Consumer Cyclical      | Auto Parts                         |
| Consumer Cyclical      | Department Stores                  |
| Consumer Cyclical      | Footwear & Accessories             |
| Consumer Cyclical      | Furnishings, Fixtures & Appliances |
| Consumer Cyclical      | Gambling                           |
| Consumer Cyclical      | Home Improvement Retail            |
| Consumer Cyclical      | Internet Retail                    |
| Consumer Cyclical      | Leisure                            |
| Consumer Cyclical      | Lodging                            |
| Consumer Cyclical      | Luxury Goods                       |
| Consumer Cyclical      | Packaging & Containers             |
| Consumer Cyclical      | Personal Services                  |
| Consumer Cyclical      | Recreational Vehicles              |
| Consumer Cyclical      | Residential Construction           |

|                    |                                          |
|--------------------|------------------------------------------|
| Consumer Cyclical  | Resorts & Casinos                        |
| Consumer Cyclical  | Restaurants                              |
| Consumer Cyclical  | Specialty Retail                         |
| Consumer Cyclical  | Textile Manufacturing                    |
| Consumer Cyclical  | Travel Services                          |
| Consumer Defensive | Beverages - Brewers                      |
| Consumer Defensive | Beverages - Non-Alcoholic                |
| Consumer Defensive | Beverages - Wineries & Distilleries      |
| Consumer Defensive | Confectioners                            |
| Consumer Defensive | Discount Stores                          |
| Consumer Defensive | Education & Training Services            |
| Consumer Defensive | Farm Products                            |
| Consumer Defensive | Food Distribution                        |
| Consumer Defensive | Grocery Stores                           |
| Consumer Defensive | Household & Personal Products            |
| Consumer Defensive | Packaged Foods                           |
| Consumer Defensive | Tobacco                                  |
| Energy             | Oil & Gas Drilling                       |
| Energy             | Oil & Gas E&P                            |
| Energy             | Oil & Gas Equipment & Services           |
| Energy             | Oil & Gas Integrated                     |
| Energy             | Oil & Gas Midstream                      |
| Energy             | Oil & Gas Refining & Marketing           |
| Healthcare         | Biotechnology                            |
| Healthcare         | Diagnostics & Research                   |
| Healthcare         | Drug Manufacturers - General             |
| Healthcare         | Drug Manufacturers - Specialty & Generic |
| Healthcare         | Health Information Services              |
| Healthcare         | Healthcare Plans                         |
| Healthcare         | Medical Care Facilities                  |
| Healthcare         | Medical Devices                          |
| Healthcare         | Medical Distribution                     |
| Healthcare         | Medical Instruments & Supplies           |
| Healthcare         | Pharmaceutical Retailers                 |
| Industrials        | Aerospace & Defense                      |
| Industrials        | Airlines                                 |
| Industrials        | Airports & Air Services                  |
| Industrials        | Building Products & Equipment            |
| Industrials        | Business Equipment & Supplies            |
| Industrials        | Conglomerates                            |
| Industrials        | Consulting Services                      |
| Industrials        | Electrical Equipment & Parts             |
| Industrials        | Engineering & Construction               |

|             |                                         |
|-------------|-----------------------------------------|
| Industrials | Farm & Heavy Construction Machinery     |
| Industrials | Industrial Distribution                 |
| Industrials | Infrastructure Operations               |
| Industrials | Integrated Freight & Logistics          |
| Industrials | Marine Shipping                         |
| Industrials | Metal Fabrication                       |
| Industrials | Railroads                               |
| Industrials | Rental & Leasing Services               |
| Industrials | Security & Protection Services          |
| Industrials | Specialty Business Services             |
| Industrials | Specialty Industrial Machinery          |
| Industrials | Staffing & Employment Services          |
| Industrials | Tools & Accessories                     |
| Industrials | Trucking                                |
| Industrials | Waste Management                        |
| Real Estate | Real Estate - Development               |
| Real Estate | Real Estate - Diversified               |
| Real Estate | Real Estate Services                    |
| Real Estate | REIT - Diversified                      |
| Real Estate | REIT - Healthcare Facilities            |
| Real Estate | REIT - Hotel & Motel                    |
| Real Estate | REIT - Industrial                       |
| Real Estate | REIT - Mortgage                         |
| Real Estate | REIT - Office                           |
| Real Estate | REIT - Residential                      |
| Real Estate | REIT - Retail                           |
| Real Estate | REIT - Specialty                        |
| Technology  | Communication Equipment                 |
| Technology  | Computer Hardware                       |
| Technology  | Consumer Electronics                    |
| Technology  | Electronic Components                   |
| Technology  | Electronics & Computer Distribution     |
| Technology  | Information Technology Services         |
| Technology  | Scientific & Technical Instruments      |
| Technology  | Semiconductor Equipment & Materials     |
| Technology  | Semiconductors                          |
| Technology  | Software - Application                  |
| Technology  | Software - Infrastructure               |
| Technology  | Solar                                   |
| Utilities   | Utilities - Diversified                 |
| Utilities   | Utilities - Independent Power Producers |
| Utilities   | Utilities - Regulated Electric          |
| Utilities   | Utilities - Regulated Gas               |

|           |                             |
|-----------|-----------------------------|
| Utilities | Utilities - Regulated Water |
| Utilities | Utilities - Renewable       |